

International Management Consultant & Trainer



EDUCATION

University of Houston
Houston, TX

M.B.A.

Michigan State University

East Lansing, MI

B.A., Materials & Logistics Management

AFFILIATIONS

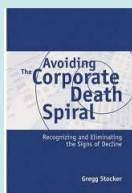
Certified Purchasing Manager –
Institute for Supply Management

Certified Manager of Quality/Organizational Excellence –
American Society for Quality

CEO Netweavers

BOOK AUTHORED

“Avoiding the Corporate Death Spiral: Recognizing & Eliminating the Signs of Decline” (Quality Press, 2006)



Gregg Stocker, principal of The Praecedo Group, possesses executive-level experience in a variety of disciplines including operations, manufacturing, materials management, human resources, quality, and strategic planning. He has extensive international experience, including successfully leading a \$65 million business in The Netherlands to record profitability.

Gregg has implemented change in organizations ranging in size from \$10 million to over \$300 billion, working in various industries including oil & gas, instrumentation, mechanical assembly, machining, and plastics.

He is a team-oriented executive who achieves superior results by improving teamwork, focus, and communication throughout the organization. Among the experience and capabilities that have led to his success are:

- Developing effective strategic plans and initiatives;
- Identifying and implementing key performance measures;
- Leading quality, cost, and delivery improvement projects;
- Managing organizational transformation/change management;
- Leading ERP system implementation;
- Directing lean manufacturing and continual improvement implementation;
- Implementing leadership and personal development planning systems;
- Leading supplier improvement projects;
- Developing and implementing planning and quality systems.

Professional Accomplishments

Executive/Leadership: Led the northern European business unit of a U.S. company with sales revenues of \$65 million located in 's-Gravendeel, The Netherlands. (1) Increased operating income (EBIT) by 92% and Return on invested capital (ROIC) by more than 100% through improvements in teamwork, focus, leadership development, and lean manufacturing implementation. (2) Improved employee morale by 20% (based on survey results) through increased communication and involvement in improvement initiatives.

Operations: (1) Developed and implemented lean manufacturing and continual improvement systems in a variety of organizations that resulted in improvements in quality, cost, and cycle times. Worked with Shell E&P-Europe on lean implementation. (2) Directed ERP system development/implementation in a multi-plant business unit ahead of schedule and below budget. (3) Facilitated a project to improve resin procurement in a multi-plant business that resulted in a savings of \$400,000 through reduced inventory costs and improved planning. (4) Spearheaded the study and planning for a startup factory in eastern Europe. (5) Led the implementation of key performance measures (KPMs) based on improvement objectives to measure progress and assure success.



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SPEAKING ENGAGEMENTS/ PUBLICATIONS

Numerous papers and speaking engagements including:

Papers/Articles

"Kryptonite: How to Kill Superperformance,"
Journal of Performance Improvement, 2008

"A 360° Savior?"
Employers Group, 2006

"Unhappy with your Job? 10 Questions to Ask Before Accepting the Next One,"
HR.Com (2006)

Speaking

CCPortugal 2009
Conference
Sintra, Portugal (2009)

EU Operational
Excellence Summit
Amsterdam, The
Netherlands (2009)

The Friday Forum-
Houston, TX (2008)

CEO Netweavers-
Houston, TX (2008)

ISM-San Antonio
(2008)

51st European
Organization for
Quality Congress –
Prague, Czech
Republic (2007)

World Conference on
Quality &
Improvement-
Milwaukee, WI (2006)

Quality: (1) Developed and led the implementation of quality systems in three separate organizations that resulted in ISO 9001 certification. (2) Created and delivered training programs on continual improvement methods and facilitated a number of improvement projects in a variety of organizations around the world.

WORK HISTORY

Management Consulting

Providing consulting services to a variety of companies around the world including Shell Exploration & Production-Europe (EPE) located in the United Kingdom, The Netherlands, and Norway.

ICO Technology, Inc.

Houston, TX

Director of European Operations
Member of Board of Directors-ICO Europe, BV
Chairman of the Board-ICO Holland, BV
Managing Director-ICO Holland, BV
Global Director of Quality & Performance Improvement
Director of Quality & Human Resources-ICO Americas

Daniel Measurement & Control

Houston, TX

Global Quality Director

Anderson Greenwood Crosby

Houston, TX

Quality Director

Performance Plastics Products, Inc. (3P)

Houston, TX

Quality Director-3P USA
Operations Manager

OTHER

Author of Avoiding the Corporate Death Spiral: Recognizing & Eliminating the Signs of Decline" (Quality Press, 2006)

A frequent speaker and recognized expert in business and performance improvement having been interviewed on television, radio, and a number of newspaper and magazine articles, including The New York Times, The Washington Post, BusinessWeek, and NewsDay.

